BALANCE SHEET
As at Sep.30, 2014

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 57.664.689.504 | 53.850.718.532 |
| I | Cash \& Cash equivalents | 110 |  | 1.071.749.513 | 448.187.218 |
| 1 | Cash | 111 | V. 01 | 1.071.749.513 | 448.187.218 |
| 2 | Cash equivalents | 112 |  | ------------- | ------------ |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| 1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 47.397.234.416 | 45.467.160.289 |
| 1 | Trade accounts receivables | 131 |  | 35.826.914.416 | 42.474.673.373 |
| 2 | Prepayment to suppliers | 132 |  | 8.874.795.000 | 56.795 .000 |
| 3 | Short-term intercompany receivables | 133 |  | -- | - |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 5.042.275.000 | 5.043.619.360 |
| 6 | Provision for short-term doubtful debts | 139 |  | (2.346.750.000) | (2.107.927.444) |
| IV | Inventories | 140 |  | 9.084.107.664 | 7.243.757.337 |
| ------1 | Inventories | 141 | V. 04 | 9.084 .107 .664 | 7.243.757.337 |
| 2 | Provision for devaluation of inventories | 149 |  | - | - |
| V | Other short-term assets | 150 |  | 111.597.911 | 691.613.688 |
| 1 | Short-term prepaid expenses | 151 |  | 68.597.911 | 136.019.047 |
| 2 | VAT deductible | 152 |  | - | - |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | - | 412.642 .641 |
| 4 | Other short-term assets | 158 |  | 43.000.000 | 142.952 .000 |
| B | LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 |  | 73.174.465.800 | 73.378.641.999 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 22.640.050.750 | 23.714.661.925 |
| 1 | Tangible fixed assets | 221 | V. 08 | 22.640.050.750 | 23.714.661.925 |
|  | - Historical cost | 222 |  | 34.314 .002 .376 | 34.218 .002 .376 |
|  | - Accumulated depreciation | 223 |  | (11.673.951.626) | (10.503.340.451) |
| 2 | Finance leases fixed assets | 224 | V. 09 | - | - |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | - | - |
|  | - Historical cost | 228 |  | 215.751 .000 | 215.751.000 |
|  | - Accumulated depreciation | 229 |  | (215.751.000) | (215.751.000) |



| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - |  |
| 7 | Investment and development fund | 417 |  | 3.526.899.032 | 3.526.899.032 |
| 8 | Financial reserve fund | 418 |  | 1.824.070.176 | 1.824.070.176 |
| 9 | Other fund belong to owner's equity | 419 |  | - | - |
| 10 | Retained after-tax profit | 420 |  | 9.245.658.601 | 5.142.898.677 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - | - |
| 2 | Budgets | 432 | V. 23 | - |  |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 130.839.155.304 | 127.229.360.531 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 9.491.975.090 | 37.441.254.021 | 48.367.002.877 | 62.431.052.428 |
| 2. Deductions | 02 |  | 17.349.879 | 296.153.806 | 137.337.867 | 461.179.652 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 9.474.625.211 | 37.145.100.215 | 48.229.665.010 | 61.969.872.776 |
| 4. Cost of sales | 11 | VI. 27 | 7.021.306.594 | 34.543.240.766 | 41.928.779.009 | 55.306.982.374 |
| 5. Gross profit (20=10-11) | 20 |  | 2.453.318.617 | 2.601.859.449 | 6.300.886.001 | 6.662.890.402 |
| 6. Financial income | 21 | VI. 26 | 790.252.017 | 140.892.705 | 811.896.300 | 146.788.741 |
| 7. Financial expenses | 22 | VI. 28 | 197.352.081 | (263.415.085) | (413.910.427) | (1.046.734.820) |
| - In which: Interest expense | 23 |  | 192.783.048 | (270.429.814) | 398.585.759 | 512.128.243 |
| 8. Selling expenses | 24 |  | 311.852.983 | 599.018.185 | 964.880.063 | 1.864.505.409 |
| 9. General \& administrative expenses | 25 |  | 438.661 .742 | 482.792.607 | 1.440.635.453 | 1.423.511.994 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | 2.295.703.828 | 1.924.356.447 | 5.121.177.212 | 4.568.396.560 |
| 11. Other income | 31 |  | 856 | 40.000 | 457.001 | 89.278 |
| 12. Other expenses | 32 |  | 72.417 | - | 17.654.709 | 66.254 |
| 13. Other profit (40=31-32) | 40 |  | (71.561) | 40.000 | (17.197.708) | 23.024 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 2.295.632.267 | 1.924.396.447 | 5.103.979.504 | 4.568.419.584 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 331.314.430 | 446.247.362 | 948.901.406 | 1.108.285.994 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 1.964.317.837 | 1.478.149.085 | 4.155.078.098 | 3.460.133.590 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 1.964.317.837 | 1.478.149.085 | 4.155.078.098 | 3.460.133.590 |
| 19. EPS (VND/share) | 70 |  | 205 | 154 | 434 | 361 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 44.823.169.039 | 63.311 .218 .558 |
| 2. Cash paid for supplier | 02 |  | (37.255.979.319) | (52.325.615.542) |
| 3. Cash paid for employee | 03 |  | (5.276.201.455) | (4.333.932.332) |
| 4. Cash paid for interest | 04 |  | (698.585.759) | (177.536.284) |
| 5. Cash paid for corporate income tax | 05 |  | (217.625.183) | (706.750.423) |
| 6. Other receivables | 06 |  | 5.161.682.671 | 2.419.772.600 |
| 7. Other payables | 07 |  | (2.911.985.630) | (4.383.913.225) |
| Net cash provided by (used in) operating activities | 20 |  | 3.624 .474 .364 | 3.803.243.352 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | - |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - |  |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | - | (1.010.000-000) |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 809.730.000 | 1.125 .000 .000 |
| Net cash used in investing activities | 30 |  | 809.730.000 | 115.000.000 |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 1.-390-483.-----109 | 1.565 .000 .000 |
| 4. Cash paid to principal debt | 34 |  | (5.201.125.178) | (4.587.841.111) |
| 5. Cash paid to financial lease debt | 35 |  | - | - |
| 6. Dividend, profit paid for owners | 36 |  | - | - |
| Net cash (used in) provided by financing activities | 40 |  | (3.810.642.069) | (3.022.841.111) |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 623.562 .295 | 895.402 .241 |
| Cash and cash equivalents at beginning of year | 60 |  | 448.187.218 | 225.789.124 |
| Influence of foreign exchange fluctuation | 61 |  | --------- | (112.416) |
| Cash and cash equivalents at end of year ( $50+60+61$ ) | 70 |  | 1.071.749.513 | 1.121.078.949 |

